

THE SELLER ROAD MAP

This is a brief summary of the steps for listing your home. Remember, as your real estate agent, I will be there to answer any questions every step of the way.



INTERVIEW

- Find the right agent
- Research CMAs



NEGOTIATE

- Negotiate on your behalf
- Ensure your terms are met



PREP TO LIST

- Pre-pack
- Make needed repairs
- Inspections (septic/well)



INSPECTION

- Evaluate buyer's requests
- Negotiate any repairs



IMAGERY

- Photograph Home
- Shoot virtual walk thru
- Aerial photography



APPRAISAL

- Buyer orders appraisal
- Process title and loan



MARKETING

- MLS
- Social Media
- Signage/Flyers



FINAL WALK THRU

- Buyer will see the house before closing to insure all repairs are done



SHOWINGS

- Clean home
- Stage rooms
- Hold open house



CLOSING

- Sign closing documents
- Rescind homestead
- Celebrate!



OFFERS

- Presentation of offers



OCCUPANCY

- Final water reading
- Pack up your memories
- Exchange keys



Utility Providers

Congratulations on selling your new home. 2-3 days before handing over the keys please call the utility companies and let them know. Here are a list of local providers:

ELECTRIC COMPANY:



DTE
<https://startstop.dteenergy.com>
1-800-477-4747

GAS COMPANIES::



SEMCO
<https://www.semcoenergygas.com/>
1-800-624-2019



Consumers
<https://www.consumersenergy.com/>
1-800-477-5050



DTE
<https://startstop.dteenergy.com>
1-800-477-4747

WATER SERVICE::



Please see your city's website
At key exchange we will take a picture of
the current reading on the meter.

CABLE/INTERNET PROVIDERS::



AT&T Uverse
<https://www.att.com>



XFINITY
<https://www.xfinity.com>



WOW
<https://www.wowway.com>



MI REALTY NEEDS