

THE BUYER ROAD MAP

This is a brief summary of the steps for purchasing your home. Remember, as your real estate agent, I will be there to answer any questions every step of the way.

1

PRE-APPROVED

- Meet with your lender
- Establish a budget

7

TITLE

- Title company will begin title exam

2

INTERVIEW

- Find the right agent
- Set wants and needs

8

LENDER

- Provide all documents to the lender as needed

3

SHOWINGS

- Tour homes
- Adjust criteria as needed

9

HOME INSURANCE

- Purchase home insurance prior to closing

4

OFFER

- Research comps
- Negotiations may occur
- EMD given

10

PRE- CLOSING

- Set up utilities
- Complete final walk-through

5

INSPECTION

- Professional home inspector
- Negotiate repairs needed

11

CLOSING

- Sign closing documents
- Celebrate!

6

APPRASIAL

- Professional appraiser ensures the value of the home

12

OCCUPANCY

- Final water reading
- Exchange keys

